

American Chamber of Commerce in Bulgaria

U.S. -Bulgaria Joint Training Facilities Database Project

Questionnaire

Company Name: Bon Marine Shipping Agency Ltd.

Address: 3, Vardar Str., 9000 Varna, Bulgaria

Telephone: +359 52 687111 Fax: +359 52 601827

Web site: www.bonmarine.com/bmsa

CEO Name and Title: Mr. Emil Kaikamdjov, Executive Director

E-mail: emil.k@bonmar.bg; agency@bonmar.bg

Brief Company Description:

Bon Marine Shipping Agency is a fast moving customer and market oriented organization. By establishing long-term relations of mutual interest and cooperation, we strive to be the preferred partner in the Transport, Freight Forwarding and Logistics sectors.

List most important for your company areas of interests connected with the JTF in Bulgaria: Worldwide Multimodal Container Services; Liner Agency; Ship Agency; Chartering; International Freight; Forwarding; Customs Brokerage; Warehousing and Inhouse Logistic Support

List most important types of companies and industries you are seeking for partnership/clients: Seeking for partnership/clients in following business sectors: Worldwide Multimodal Container Services; Liner Agency; Ship Agency; Ship Chartering; International Freight Forwarding; Customs Brokerage; Warehousing and Inhouse Logistic Support

Specify your experience (if any) in projects connected with the U.S. Army or NATO operations:

THREE CONSECUTIVE CONTRACTS FOR HUSBANDING SERVICES FOR US NAVY SHIPS (USS), NAVAL FLEET AUXILIARY FORCE (NFAF) SHIPS OF THE MILITARY SEALIFT COMMAND AND US COAST GUARD SHIPS (USCG) IN BULGARIAN PORTS
PERIOD: 1991-30.06.2002

CONTRACT WITH NAMSA FOR TRANSPORTATION OF CONTAINERIZED MILITARY EQUIPMENT FROM MIDDLE EAST TO EUROPE (TOTAL 55 CONTAINERS SHIPPED)
PERIOD: 2006

HUSBANDING SERVICES TO BRITISH, FRENCH, ITALIAN, DUTCH, GREEK, SPANISH, GERMAN, RUSSIAN, UKRAINEAN, GEORGIAN NAVY SHIPS
PERIOD: 1991 TO PRESENT

Do you have follow-up business relationships with U.S. companies after 2006 June Conference and 2006 September Training Seminars on BG-U.S. Joint Training Facilities organized by AmCham and the U.S. Commercial Service in Bulgaria? Please specify:

N/A

Note: Please return this questionnaire back to AmCham office by e-mail nadia@amcham.bg or by fax: (02) 9742 741