

American Chamber of Commerce in Bulgaria

U.S. -Bulgaria Joint Training Facilities Database Project

Questionnaire

Company Name: Balkantel Ltd.

Address: 68 Bratya Bukston blvd., Sofia 1618, Bulgaria

Telephone: 02 850 0430

Fax: 02 955 9189

Web site: www.balkantel.net

CEO Name and Title: Christo Dourtchev, General Manager

E-mail: mail@balkantel.net

Brief Company Description:

Balkantel Ltd. is a private trade company mainly operating within the field of telecommunications and measurement equipment. The basic company activities are:

- Trade and delivery
- Project and engineering
- Maintenance of turn-key systems and networks
- Introducing innovative technologies
- Warranty and post-warranty maintenance of systems and equipment
- Performing training courses and consultancy services

List most important for your company areas of interests connected with the JTF in Bulgaria:

- Telecommunications and navigation equipment
- Construction and civil works
- Computer networks and data acquisition systems
- Tests and measuring equipment

List most important types of companies and industries you are seeking for partnership/clients:

Operating within the field of telecommunications and navigation engineering and construction and civil works.

Specify your experience (if any) in projects connected with the U.S. Army or NATO operations:

Balkantel was assigned to carry out the post-warranty maintenance, supply spare parts and measurement equipment related to the systems delivered under the contracts for airport modernization of Graf Ignatievo, Krumovo and Bezmer airbases, according to the NATO and ICAO standards.

Do you have follow-up business relationships with U.S. companies after 2006 June Conference and 2006 September Training Seminars on BG-U.S. Joint Training Facilities organized by AmCham and the U.S. Commercial Service in Bulgaria? Please specify:
N/A

Note: Please return this questionnaire back to AmCham office by e-mail

nadia@amcham.bg or by fax: (02) 9742 741
